



## DiSalvo Contracting Company Inc.

### Company Philosophy

Founded in 1977, we are a third generation family-owned and - operated General Contracting and Construction Management firm. Our philosophy from the beginning has been to focus first on what is best for the client and the project. It is absolutely critical that the process is pain-free for the client, that they get what they want and are happy with the result. We regard each project as the beginning of a new and long-lasting relationship, which results in our receiving many calls to do projects for other members of our clients' families and for their friends.

This personal attention to clients, and to the intention of their architects' designs, has sustained DiSalvo's measured growth to become, today, a company of highly experienced and skilled craftsmen, project managers, field supervisors and support personnel, ensuring the efficient completion of projects on time, on budget, and with our signature high quality finishes.

Approximately 75% of our work comes from direct client referrals and repeat commissions from architects and designers we have partnered with.

### Areas of Expertise/Recent Projects

DiSalvo specializes in complete renovations of apartments, apartment combinations, lofts, duplexes, triplexes, townhouse renovations and ground up townhouse construction. We also renovate and construct new Estate Homes on Long Island's North Shore and East End, as well as waterfront homes in New Jersey. We have in-house quality finishers in carpentry, tilework, marble installation, decorative and custom plasterwork, and painting to complement and support our highly skilled, hand-picked, specialist trade partners. Our commitment is to faithfully deliver the architect's design intention as it reflects the client's wishes.

DiSalvo's residential projects have been completed in most of Manhattan's best known buildings, from Tribeca to 5th Avenue, to Central Park South, Central Park West and Sutton Place.

We are experts at 'Summer Work Rules' projects, which limit construction to a tightly defined Summer-only schedule in many upscale buildings. We have vast experience in completing these projects on time and on budget. Recognizing our professionalism and expertise, many buildings welcome our participation in these time constrained projects.

For a recent project Vincent DiSalvo was asked by a client to help her find a townhouse to purchase. Following inspection of many potential candidates, a tear down on the Upper East Side was selected where Vincent built her a brand new 7,000 square foot traditional limestone and brick townhouse, achieving substantial savings for the client by progressive staging of the steel structure replacement for the new house..

DiSalvo's projects have been featured in Architectural Digest, Avenue Décor, The New York Times Magazine, Luxury Home Quarterly, and Design Bureau.

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